## NetX Information Systems<sup>™</sup>, Inc. Announces Expansion and Master Partner Specialization in Symantec<sup>™</sup> Enterprise Vault<sup>™</sup> and NetBackup<sup>™</sup>.

Former ServerWare™ Account Management & Key Technical resources join NetX.

**TRENTON, NEW JERSEY, October 6 2011** − NetX Inc., a Symantec<sup>™</sup> Platinum partner has announced today that it has expanded its practice to include Software Sales and Services for Symantec's Archiving, eDiscovery and Data Protection products. By achieving Platinum and Master Partner status in eDiscovery & Archiving and Data Protection, NetX is poised to increase its Symantec revenue by positioning these Industry Leading products and services within existing Endpoint Management and Endpoint Security customers.

Matt Lesser has joined NetX as the Director of Business Development for the Archiving and Data Protection practice. Matt's new role will allow NetX to immediately engage in new opportunities for Enterprise Vault™, NetBackup™ and Backup Exec™. The addition of Mike Williams and Ron Rodriguez to the team provides NetX the Master Specialization, which offers privileges to qualified partners by recognizing their deep expertise in providing consulting services to Symantec customers. Master Specialization members are expected to be well versed in selling, delivering and managing all aspects of the consulting services engagement lifecycle.

"Our customers, Channel Partners and the Symantec Account teams will benefit immensely by having a single trusted partner to work with on these core Symantec products", said Angelo Sciascia, Vice President of Sales & Services at NetX. "These new additions to our portfolio of products also allow us to extend our reach beyond Infrastructure Operations and into key areas of the Datacenter", continued Sciascia.

"Since 2001 NetX has been a valued Symantec partner. NetX's business has grown by creating unique approaches to save customers time and money. An example of this would be our line of Endpoint Management appliances that are designed to reduce implementation time and in turn save capital" said Keith Saltstein, President of NetX. NetX will never be the 'me too' partner", take for example our Education Practice, rather than being a traditional Training Partner we went on to pioneer our Remote Classroom Instruction, RCI, where we teach the classes remotely guaranteeing they would run. Now we are an integral provider of Symantec's Virtual Academy" he continued. When asked what was next for NetX he said "We will continue to dedicate our resources and invest heavily in expanding our Symantec expertise and practice".

## **About NetX**

NetX is dedicated Symantec Platinum and Master specialized services partner, NetX manufactures and designs server appliance solutions that reduce complex software implementation costs. Founded in 1997, NetX has been providing high-quality technology solutions, consultation, and classroom based training to a vast array of businesses, government agencies, and organizations. For more information about NetX visit http://www.netxinc.com

## **About Symantec**

Symantec is a global leader in providing security, storage and systems management solutions to help consumers and organizations secure and manage their information-driven world. Our software and services protect against more risks at more points, more completely and efficiently, enabling confidence wherever information is used or stored.www.symantec.com

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